



# LEAP Annual Report

For the 2018/2019 school year

## What does LEAP fund?

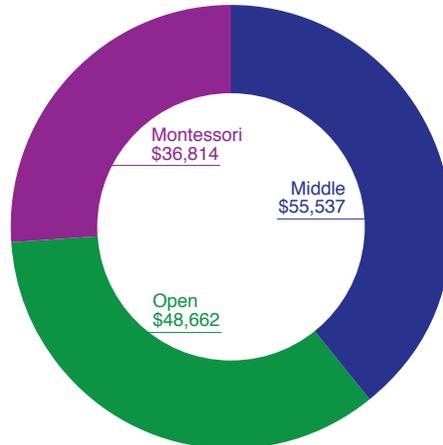
Still not sure how LEAP adds value to our school district or what we fund? LEAP stands for Learn, Enrich, Achieve, Progress and that's exactly what we help kids do. LEAP is 100% dedicated to supporting Lagunitas School District and its enrichment programs. We help fund:

Classroom aides  
 One garden teacher  
 Two art teachers  
 Spanish language classes  
 The Bobcat School Band  
 Teacher mini grants  
 Student mini grants  
 Science materials

Technology equipment  
 Special education materials  
 8th grade graduation  
 School assemblies  
 Field trips  
 Civil rights history trip  
 Playground upgrades  
 And more!



FY 18/19 funding was composed of active and passive sources including parent pledge, grants and sponsorships.



LEAP uses an equitable allocation formula to provide financial support to each of the three schools in the district.



Thanks to parent and community support, we've been able to increase school funding by about 40% over the last three years.

## Give Back Nights

Give Back nights are a way for you to shop or dine with a local business while also supporting LEAP. Each participating business agrees to share a percentage of their sales from that day with us. The more people that shop or dine, the more money we raise. Why not grab a casual dinner and support LEAP at the same time?

### October 22

Split Rock Tap & Wheel  
 Fairfax

### February 25

Iron Springs Brew Pub  
 Fairfax

### March 28

Paper Mill Creek Saloon  
 Forest Knolls

More Give Back nights are being scheduled! Please check our website.

## Script Cards

One of our best sources of passive fundraising is the use of script cards at Good Earth Natural Foods and United Markets. By scanning your script card at checkout, these wonderful merchants donate a percentage of your purchase back to our school district. If you're interested in using a script card, note your interest on the back of your donation envelope.

## Amazon Smile

It's simple. You shop and Amazon gives. Each time you place an order using the [smile.amazon.com](https://smile.amazon.com) gateway, Amazon donates 0.5% of the price of your eligible purchases to the charitable organization of your choice. When asked to pick your charitable organization, type **Lead Enrich Achieve Progress** into Amazon Smile's easy set up system.

## Our accomplishments in 2018/2019

Last year was important in many ways. We brought all school district stakeholders together to discuss and update our allocation model and how we work with the programs. It was a successful year and one where we:

- Increased percentage of parents who pledge
- Increased named sponsor giving
- Began new music and speaker series events
- Completed a school wide Jamboree and fundraiser
- Funded district programs at highest levels in years
- Updated marketing materials and mailers

## Our goals for the next year

LEAP continues to assess our current ability to fulfill our mission and look at ways that we can better serve our kids. We've identified a set of priority areas that we plan to address over the next school year:

- Coordinate all-program, whole district fundraising
- Implement new donor management software
- Ensure equity across our programs
- Reduce the demand on parent volunteers
- Commit to operational strength and efficiency
- Build an information bank for future parents



### Named Sponsorship

Named sponsorship is a special opportunity for organizations willing to commit at least \$350 a year to LEAP. In return, our named sponsors receive credit on our website, at events and on sponsorship signage posted at the entrance to our schools. Last year's named sponsors are listed here. Please consider increasing your support and joining this impressive list for 2019/2020 and beyond.

### Visionary

Cia & Pat Donahue

### Leadership

Anonymous Individual  
Good Earth Natural Foods  
Grass Roots Landscaping

### Sustaining

Anonymous Individual  
Bleyle Elevator  
Chroma Colors  
Mike Cusick, Realtor at  
Coldwell Banker  
Heritage Landscapes  
Premiere Structures, Inc.

### Sustaining

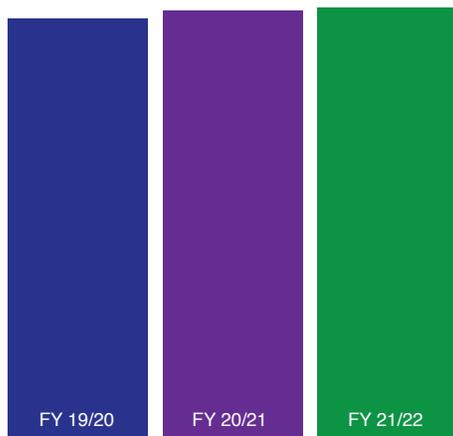
SGV Lions Club  
Sloat Garden Center

### Supporting

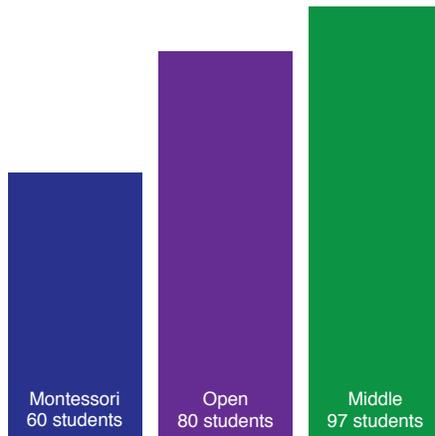
Authent Advisors  
Golden State Lumber  
Keith Giusto Bakery Supply  
The Lodge  
McLeran Roofing  
Pacific Circle  
San Geronimo Valley  
Community Center  
Stephen Pringle, Realtor  
at Zephyr Real Estate

### Sponsor

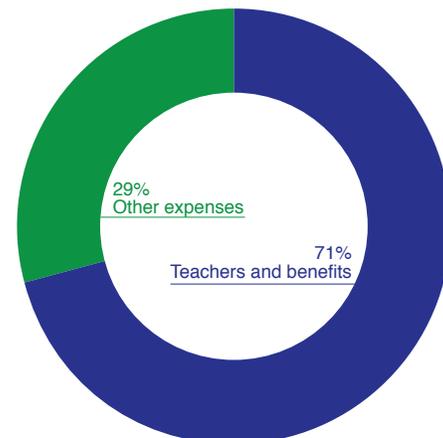
Fairfax Market  
Fishman Supply  
Michelle J. Gonzalez  
Orthodontics  
Proof Lab  
Revolution 9  
Craig O'Connell  
Architecture  
San Geronimo Community  
Presbyterian Church  
Serenity Knolls  
West Marin Montessori  
Sarah Wilsey, DDS



The cost of education continues to rise and school district projections for the next few years reinforce that.



Larger districts receive support from an active business community. In our rural area, students must rely more on **your** help.



Quality teachers and aides help our kids succeed. Salary and benefits are the school district's largest expense.